### APCO WORLDWIDE IN FRANCE



#### WHO WE ARE

APCO Worldwide is a stakeholder engagement, communication and business strategy firm that challenges conventional thinking and creates movements to help our clients succeed.

#### OUR UNIQUE POSITION



### PUBLIC AFFAIRS FOUNDATION

Founded in 1984

Headquartered in Washington, D.C.

International
Advisory Council
with more than
90 recognized
global leaders



#### A 360° PERSPECTIVE

A fusion of highly diverse viewpoints and experience

Connections to political, media, NGOs and other stakeholders



### INDEPENDENTLY OWNED

Since 2004

Majority
employee- and
women-owned,
giving us the
freedom to
innovate and
invest for the
long term



#### GLOBAL VIEW, LOCAL INSIGHT

Globally connected team of best-in-class talents with more than 700 employees

35 offices with local experts



### ONE INTEGRATED FIRM

Public affairs

Corporate positioning

Predicting & managing risk

Full creative services

Digital integration

Movement marketing



#### ONE CULTURE

An enterprising spirit, shared passion and commitment to collaboration



OUR GLOBAL NETWORK

APCO Worldwide's 35 owned offices work together with our network of highly qualified and trusted affiliates to help clients engage with their key stakeholders, including the most influential policymakers, businesses, think-tanks, NGOs and top-tier media around the world.



#### OUR PRESENCE IN FRANCE

APCO Worldwide has been established in France for 20 years, and our diverse and talented team is well-connected to journalists; business and nonprofit executives; government officials; market researchers; and experts in a variety of sectors.

20 Years of experience in France

Offices in France (Paris and Lyon)

30 Diverse team members +30

Active clients (international companies, trade associations, NGOs)

#### Vast fields of expertise

In France, APCO works for clients spanning a wide range of industries:



Pharmaceutical and health care



IT and new technologies



Food and consumer products



Energy and clean tech



Financial services



Transportation



#### Strong institutional partners

(Institut de l'entreprise, World Policy Conference, The Economist Conferences)



# Certified training organization



#### Member of AFCL

(French lobbying trade association)



#### Corporate investment

(partnerships with NGOs, knowledge sharing, pro bono projects)

#### OUR INTEGRATED SERVICES

The way APCO operates is different from other firms. We have an integrated service offering. Our consultants work across service areas to deliver a cohesive approach to achieve our clients' objectives and stakeholder engagement goals, via the most appropriate channels to meet their needs.

# A FULL SUITE OF CREATIVE SERVICES

Our robust creative services, including art direction, design and production for both traditional and digital media, invigorate all our offerings, with regional teams of skilled creatives.

#### **PUBLIC AFFAIRS**

Strategic planning
Messaging and talking points
Political and policy monitoring
(national and European levels)
Stakeholder mapping and outreach

Ally and coalition building
Roundtables and events

Roundtables and events

Training

## CORPORATE & FINANCIAL COMMUNICATION

External and internal communication strategies and plans

Message platform and story-telling

Integrated campaigns (traditional and digital media)

CEO positioning

Media training

APCO worldwide®

# CRISIS & ISSUES MANAGEMENT

Strategic workshops

Risk mapping and scenario planning

Crisis process and manual development

Litigation communication

Training sessions and crisis simulation

# CORPORATE SOCIAL RESPONSIBILITY

CSR assessment

CSR strategy

Reporting and communications
Stakeholder engagement

#### OUR WORK & CLIENTS IN FRANCE AND ABROAD

APCO's team in France works for a wide range of clients, including large multinational companies, French firms, trade associations, governments, NGOs and educational institutions.





#### **CONNECT WITH US**

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#### **CONTACT US**

To find out how APCO Worldwide's team in France can help you, please contact:

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